

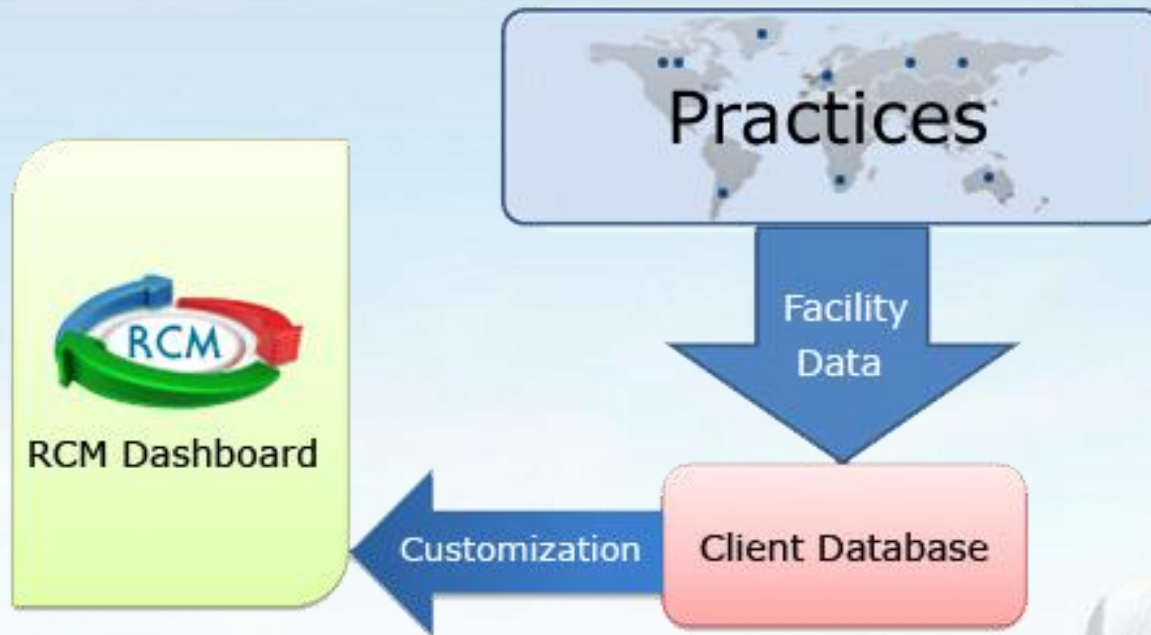


Key Management Group

Fostering Partnerships

**Revenue Cycle Management
Case Study**

Revenue Cycle Management - Overview



- ✓ Application for management to review their practice's performance
- ✓ Customized data through RCM can give complete overview to management
- ✓ The practices can be categorized based on their historic data
- ✓ Previous track record provided to project trend

Revenue Cycle Management – Feature List



- ✓ Health Care Facilities Mapped on Google Map (Single View)
- ✓ Dashboard Reporting Includes
 - ✓ Payer Distribution
 - ✓ Charges and Payments
 - ✓ Pending Credentials
 - ✓ Patient Visits
 - ✓ Advances and Declines
 - ✓ Days Open
 - ✓ Existing
 - ✓ Abandoned
 - ✓ Planned
 - ✓ Other Financial Data (Customizable)
 - ✓ Facility Reporting (Planned)
- ✓ Key Performance Indices – User Configurable
- ✓ Easy Analysis Based on Visuals
 - ✓ Facility Totals
 - ✓ State Totals
 - ✓ Region-wise Totals
 - ✓ Facility Ranking Based on Financials
- ✓ Ease of Decision Making Capability For Top Management
- ✓ Easy Access From Anywhere (Web Based Application)
- ✓ Use of Advanced Pie and Bar Charts
- ✓ Pie Charts Representing Financial Health
- ✓ Data Labels for Immediate Analysis
- ✓ User Defined Preferences to Display Data on Screens
- ✓ Single Navigation Tray Across Application
- ✓ Customizable Company Logo
- ✓ Custom Features Can be Add-on.
- ✓ Flexible Technology Architecture for quick implementation
- ✓ 100% Application Support

Application Snapshot - I



Revenue Cycle Management

Charge Payments Visits

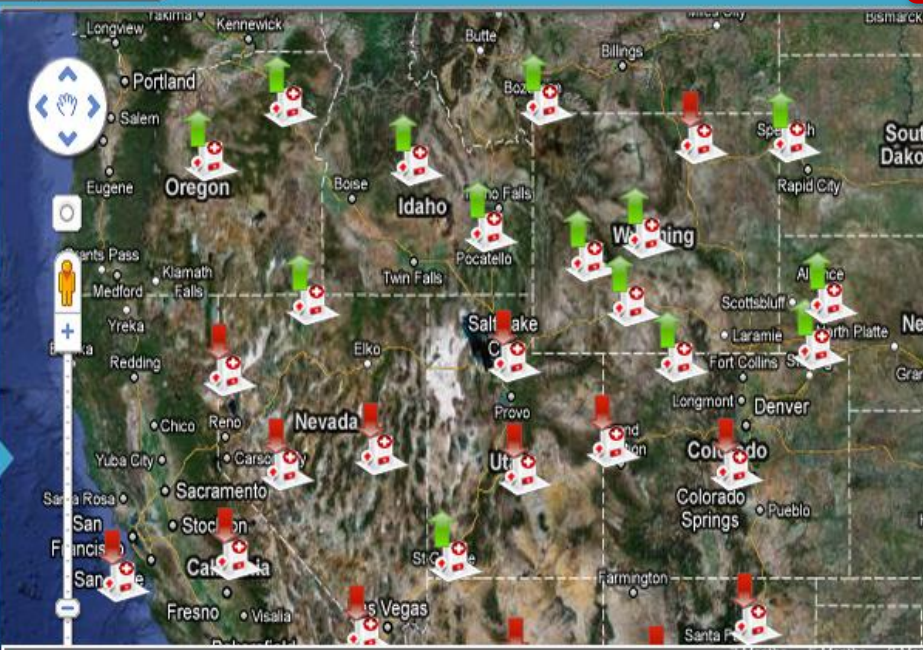


Performance

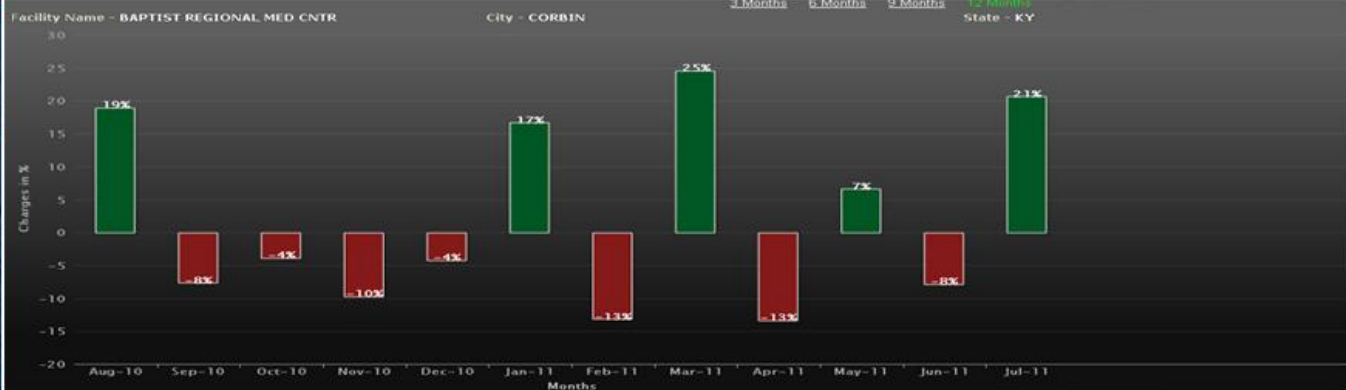
↑ 95% ↓ 50%

Preferences

- Days Open
- Patient Visits
- Payer Distribution
- Pending Credentials
- Advances & Declines
- Charges & Payments
- Finances
- Other Financial Data



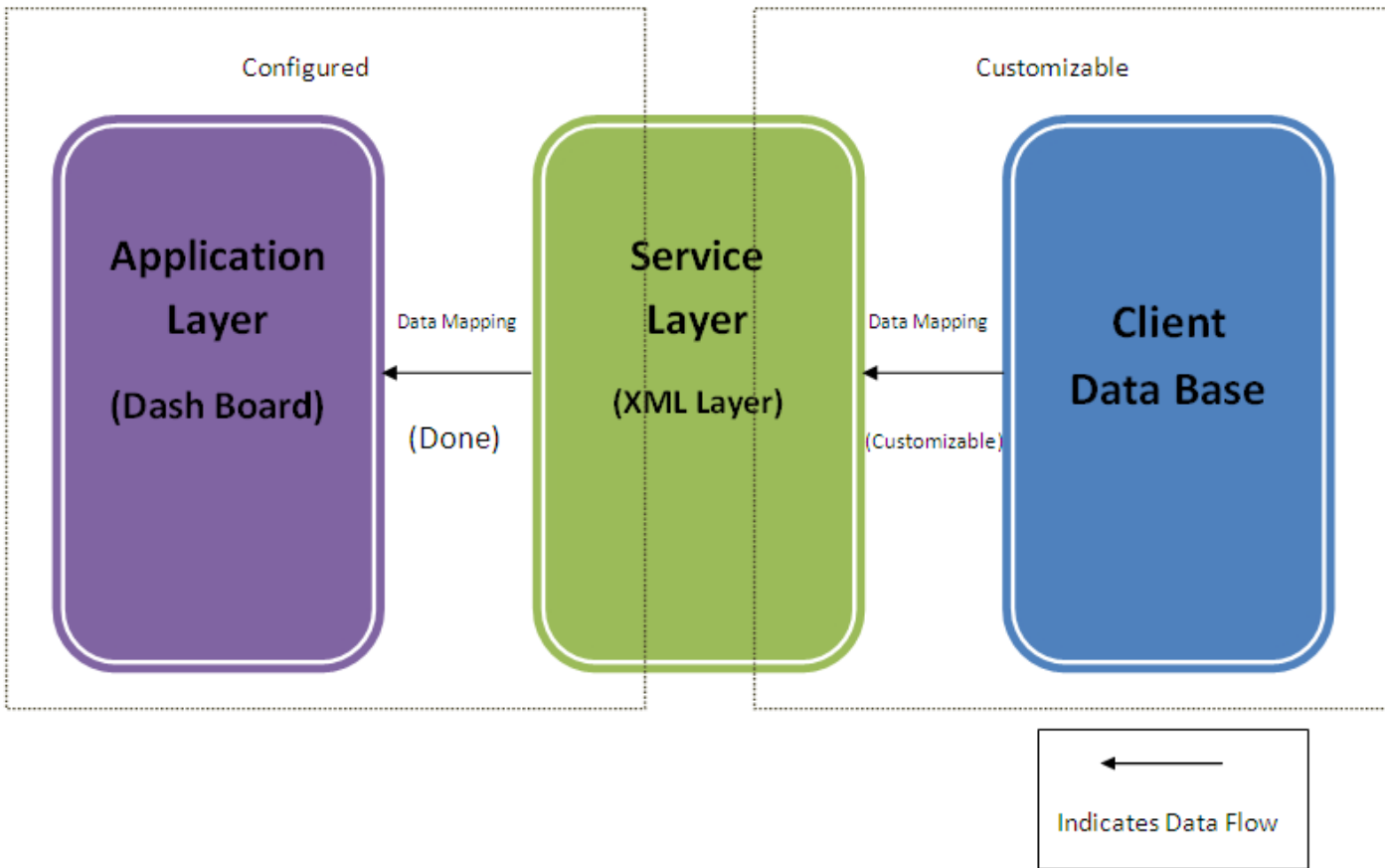
Flag	Rank	City Name	Program Name	State	Avg.Chg
↑	1	ASTORIA	COLUMBIA MEMORIAL HOSP	OR	\$260
↑	2	BARSTOW	BARSTOW COMMUNITY HOSP	CA	\$221
↑	3	MARTINSVILLE	MARTINSVILLE MEMORIAL HOS	VA	\$193
↑	4	MESQUITE	DALLAS REGIONAL MED CNTR	TX	\$192
↑	5	LAS CRUCES	MOUNTAIN VIEW REG MED CTR	NM	\$189
↑	6	TOPPENISH	TOPPENISH COMMUNITY HOSP	WA	\$186
↑	7	NEWARK	NEWARK BETH ISRAEL MED CT	NJ	\$183
↑	8	SAN ANTONIO	NIX HEALTH CARE SYSTEM	TX	\$182
↓	9	SPRINGFIELD	MCKENZIE-WILLAMETTE MED C	OR	\$177
↓	10	PALESTINE	PALESTINE REG MED CENTER	TX	\$176
↓	11	CALDWELL	WEST VALLEY MEDICAL CNTR	ID	\$175
↓	12	MASSILLON	AFFINITY MEDICAL CENTER	OH	\$175
↓	13	COLLEGE STATION	COLLEGE STATION MEDICAL	TX	\$175



Application Snapshots - III



Technology Architecture



✓ Estimated Time to Customize and Delivery – 4-6 Weeks*

*Estimated time will vary from client-to-client

RCM – Bringing a New Perspective



- ✓ **If you are a Group Practice:**
 - ✓ RCM can provide the health overview for each practice
 - ✓ Compiled data presented at one place for all required parameters
 - ✓ Easy for management to make decisions for any practice
 - ✓ Customized reporting for each practice and overall group
 - ✓ Future trends can be predicted

- ✓ **If you are a Billing Company serving multiple practices/Group Practices**
 - ✓ Provide your client's the valuable info and overview in one click
 - ✓ Inform about their practice health, revenue and other relevant data
 - ✓ Specific customized report for your clients
 - ✓ Online web-based access of RCM for your client

Thank You!



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